Rail 'n Road

Volume 51 No. 3

March, 2002

Meeting Announcement

Speaker Meeting

Date: Tuesday March 12, 2002

Reservation: Make your reservation by March 8

Place: Cozy-Mels

6450 Poplar

Memphis, TN

Time: Networking 6:00 PM

Dinner 6:30 PM

Menu: Mexican Fare

Tariff: \$25.00 for Non-members

\$20.00 for Members and Guests

\$15.00 for Life members and students

Mike Beedles, Vice President of Project Management and Scott Charlton, Vice President of Technology Services from Logistics Technologies (an Ozburn-Hessey company) will be speaking on a case study: "Developing/Installing the Highest Quality 3PL Client Service via Robust Logistics Execution Tools". This meeting is sure to attract a lot of interest, so make your reservations early. Use your Club's Information and Reservation Number, 901-794-6004 or the Club's web site trafficclubofmemphis.com to make your reservation.

"I want to thank everybody who made this day necessary."
-Yogi Berra

<u>President's Message</u>



Thanks to the <u>80</u> members and guests for attending the February meeting to hear **Roger A. Podwoski** give a very interesting, informative, and educational presentation about the most recent and current logistical developments at FedEx Corporation. Also, thanks to:

Leslie James and Jerry Duncan for handling the registration

Dana Workman for starting the meeting and for his initial efforts that has made this meeting event possible for three consecutive years

The meeting was composed of people from many areas, such as, transportation, industry, distribution, warehousing, third party logistics (3PL), government, education, and media personnel. With such a variety of attendees, hopefully, it will allow the Club to continue to expand and grow its membership. So please ask your co-workers, customers,

suppliers, vendors, associates, and everybody that is industry related to <u>please join the</u> Traffic Club of Memphis.

The Club would appreciate all members that are internet connected to *please continue* to use the website to make your (RSVP) advance meeting reservations. The website has a built in programmed meeting attendance system that the Club is using to help manage the Club's finances and records. If you do not have access to the internet, the Hotline is still available.

The Club is on the <u>"move"</u> so please check the website event schedule or the <u>Rail'n</u> <u>Road</u> to see the direction of this movement as to the dates and locations for future meetings.

Please make your reservations for the March 12th meeting at Cozy-mel's before the cutoff date to hear Mike Beedles and Scott Charlton of Logistics Technologies.

Important Notice

After over five years of service to the Traffic Club, Jim Stricker is resigning the position of Secretary/Treasurer. This leaves a large void in the club's organization that the Board is seeking to fill as soon as possible. Anyone interested in filling the position of Secretary/Treasurer please call or e-mail Dale Kehr for more information.

Mark Your Calendar

April 16, 2002 Lena Yang, Senior Commercial Specialist,

U.S. Consulate, Guangzhou, China

May 14, 2002 Golf Tournament, Memphis National Golf Course

June 15, 2002 NSSTRAC

July and August the Club will not have regular speaker meetings

September 10, 2002 Golf outing

October 8, 2002 Speaker meeting to be announced

November 12, 2002 Election Night

December 10, 2002 Christmas Party, Racquet Club of Memphis

April Meeting Date Change

The April meeting date had to be changed to April 16th to accommodate the speaker, Lena Yang. She is from the US Consulate in Guangzhou, China and is the Senior Commercial Specialist of the US Commercial Service. As a senior consultant to US businesses seeking opportunities in the Chinese market, Lena is responsible for following trends and opportunities in Chinese industries. She has won awards and commendation letters including recognition from the former US Ambassador to China, Jim Sasser.

<u>Dues Reminder</u>

Just a reminder to all of the members who have not yet paid their dues for the year; please pay by March 15. The Club roster will be published soon thereafter and you must have paid your dues in order to be included. The Traffic Club appreciates your continuing support.

Tighten Your Spikes,

The Traffic Club of Memphis is sponsoring the first Golf Tournament of the year on May 14 at Memphis National Golf Course. The format is a four person scramble. There will also be contests for long drive and hole in one as well as other door prizes. Start lining up your teams, this is always a well attended event. Jerry Duncan can provide additional information.

The Traffic Club of Memphis Scholarship Award

Up to \$1,000 in scholarship(s) is awarded each year to deserving students by the Traffic Club. Primary consideration is given for:

- 1. Full time students
- 2. Students in transportation, logistics, traffic management or supply chain related courses of study
- 3. Club members
- 4. Immediate family of Club members
- 5. Most qualified as submitted on their application.

Applications can be found on the web site. More information can be obtained from Ken Opperman.

Transportation Person of the Year

The deadline is fast approaching for nominees for Transportation Person of the Year. Those with nominees should use the application found on the website. More details can be found by contacting Ken Opperman.

Welcome to the Following New Members

Wendell Miller Account Manager Yellow Freight Systems 3914 East Shelby Dr. Memphis, TN 38118 (901) 362-4425

Larry Rock City Operation Manager Yellow Freight 3914 East Shelby Dr. Memphis, TN 38118 (901) 362-4430

Dennis Sweeney Educator-Trans & Supply Chain Mgmt Mid-South Community College 2000 Broadway West Memphis, AR 72301 (870) 733-6770 Jim Lynch General Manager Exel 7755 Polk Lane Olive Branch, MS 38654 (901) 541-6481

Eric Stampfle Account Executive Yellow Transportation 3914 East Shelby Dr. Memphis, TN 38118 (901) 362-4405

Rick Marino Regional Sales Manager Kuehne & Nagel, Inc. 3717 MIAC Drive Memphis, TN 38118 (901) 365-7039

THE TRAFFIC CLUB OF MEMPHIS

Rail 'n Road

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Officers and Board

President	Dale Kehr	Pro Trans	363-3800
	Dkehr@protransplus.com		
Vice President	Sherry Foster	D. J. Powers	398-4757
	sfoster@djpowers.com		
Sec. Treasurer	Jim Stricker	IDEXX Laboratories,	565-2119
	Jim-Stricker@idexx.com		
Editor	Ted Barham	AIMS Logistics	854-2447
	tbarham@aimslogistics.com		

Board of Directors:

Patrick Harkey	Baxter PPI	Member Relations	213-5137	
	Patrick_harkey@baxter.com			
Ken Beil	Exel / Mark VII, Inc.	Speaker/Audit	767-4455x-4183	
	ken.beil@markvii.com	1		
Marty Morelli	Yellow Freight	Membership	362-4424	
•	Marty.morelli@yellowcorp.com			
Ken Opperman	Eagle Systems, Inc.	Scholarship	367-2490	
• • •	kopperman@eaglegr	-		
Jerry Duncan	American Freightways		346-4400	
,	Jerry.Duncan@af.com	•		
Leslie James	American Freightways		346-4400	
	Leslie.James@af.com		0.00.100	
		•		
Advisor	Dana Workman	Nationwide Express	332-0486	
AUTIOUI	dworkman@nationwi	•	00 2 0 1 00	
attorium Challonwac-Capicoo.com				

<u>Mission Statement</u>: The fostering of professionalism of its members by providing a networking system and a forum for presentation of transportation, distribution, and logistic topics.