Rail 'n Road

Volume 50 No. 9

September, 2001

Meeting Announcement

Speakers: Michael Synk, Synk Consulting

Don Koehler, Koehler-Visuals

Date: Tuesday Evening, October 9, 2001

Reservation Email - No later than 12 Noon, October 5th! Cutoff Date: Hotline - No later than 12 Noon, October 8th!

Place: The Racquet Club of Memphis

5111 Sanderlin Road, Memphis, TN

Time: Networking - 6:00 PM

Dinner - 6:30 PM

Menu: Roast Loin of Pork, Baked potato, Salad & Dessert

Tariff: \$25.00 Per Person

\$20.00 for our Life Members and Students

We have a very busy lineup this month! First up, Mr. Michael Synk will speak to the Club about eCommerce Internet Marketing. Then Mr. Don Koehler of Koehler-Visuals will roll out your Club's new Web Site. In addition to this, the Club will be honoring Neil Southern and Bill Uberti in recognition of their national awards presented at Transportation Club's International's Educational Conference held this month in St. Louis.

Please help us welcome Michael Synk and Don Koehler, and be sure to congratulate Neil and Bill on their accomplishments. *Make your reservations now.* Use your Club's Information and Reservation Number, 901-794-6004 or, use your Club's new email address, trafficclubofmemphis@hotmail.com

"Love all, trust a few. Do wrong to none."

William Shakespeare

President's Message

Thanks to the 96 players that played in the Golf Outing last month, the 18 sponsors, 6 volunteers, and all those who contributed door prizes for making this year's Fall Golf Outing a very successful event with special thanks to:

Randal Wilson, Golf Director, for arranging and coordinating the event.

Sherry Foster, for handling the registration.

The winning golf team was Mickey Durden, Chuck Woods, Chuck Nelson and Augusti Trevino. A listing of all the trophy winners, sponsors, volunteers and door prize contributors is included in this issue for you review.

On September 22nd, at the annual Transportation Clubs International Educational Conference in St. Louis, MO., the following awards were presented:

Dr. R. Neil Southern

TCI Transportation Person of the Year

&

Bill Uberti

Honorable Mention Publication Contest

Congratulations to Neil & Bill. The Traffic Club of Memphis is very proud that these Members' accomplishments were recognized at a national level. As appreciation, the Club is holding the October meeting in their honor.

The Club's membership is continuing to grow by stretching the new Membership goal to 57 new Members this year. (Please see the insert: Keep the Momentum Growing)

Lawson Thorton has made written request for Life Membership and was nominated by the Board at the September Board Meeting for Life Membership. To fulfill his request, a majority vote of the Members present at the next regular meeting is needed.

Finally, I would like to clarify the organization structure for a Member Relations function since the Life Member Representative was not a Board Director. This function would be appointed by the President, immediately after assuming office, if the incoming President deems it a necessary task for the successful operation of the Club according to Article 6 Section 1 of the Club's By-laws.

Please make your reservations before the cutoff date for the October meeting as it is the designated unveiling of the Club's Web Page.

Dues Reminder

Dues Notices are enclosed with this edition of the *Rail 'n Road*. Please remit as soon as possible. Your Membership is valued by all Club Members as we "Keep the Momentum Growing".

Keep the Momentum Growing

The Club has now received 57 new Members this year and has surpassed its 2001 goal. Please help perpetuate the Club's eighty-eight year existence by *keeping the momentum growing*.

November Elections

Don't forget the Traffic Club Board's Elections are coming up at our November 13th meeting. Please plan to attend and vote. If any of you are interested in throwing your hat into the ring and running for a position, please contact Dana Workman 332-0486 to place your name on the ballot.

Mark Your Calendars!

November 13 Robert Anno, Operations Manager, Transportation

Customer Satisfaction, AutoZone

Election Night

December 14 Christmas Party, Racquet Club of Memphis

January 8 Speaker Meeting February 12 Speaker Meeting

Fall Golf Outing Summary

Congratulations to the Winners:

1st Flight 1st Place

Mickey Durden Chuck Woods Chuck Nelson Augusti Trevino

1st Flight 2nd Place

Chris Baltz Gary McBride Mike Butler Pete Petty

1st Flight, 3rd Place

Bobby Holcomb Dana Workman Greg Matthews Tony Maddox

2nd Flight 1st Place

Ann Moore Donna Dyles Graham Moore Randy Sharpe

2nd Flight 2nd Place

Jim Amyx Steve Miller Vic Carpenter Wayne Howard

2nd Flight, 3rd Place

Rodney Higdon Chriss Ball Kim Croom Reba McClendon

3rd Flight 1st Place

Danny Dias Earl Dougherty Eric Stampfle Marty Morelli

3rd Flight 2nd Place

Dale Kehr Mike Savage Wayne Maxey

3rd Flight, 3rd Place

Bill Lockwood Jeff Owen Jetson Taylor Ned Nelson

Closest to the Pin, Hole # 2: Chris Ball Closest to the Pin, Hole # 8: Brian Davis

Closest to the Pin, Hole #17: Troy Upthegrove

Longest Drive, Women: Dana Bishop Longest Drive, Men: Rich Katchur

Thanks to the following Volunteers for donating their time:

Ken Beil Robin Brugge Ruby Burks

Sandra Cole Sherry Foster Zoe Hogue

Jim Stricker

Thanks to the following Corporate Sponsors:

Carolina National Clarke Logistics Cline-Maxcy of Memphis

Comtrak Logistics Cornerstone Systems Eagle Logistics

GST Corporation Katt Worldwide Lane Balance System

Mainstream Trans. Memphis Distribution MS Carriers/Swift

Pro-Trans
The Hub Group

Riviana Foods Xtra Lease

Service by Air

Thanks to the following Companies for donating Door Prizes:

BTT Clarke Logistics Fed Ex

Cornerstone Cline-Maxcy of Memphis

Wanted: Rail 'n Road Editor

The Club is undertaking a search for an Editor of the *Rail 'n Road* beginning with the December issue. This is an *appointed* position and according to the by-laws (Article 3 (c)), the Editor shall automatically be a <u>voting Member of the Board of Directors</u> and serve in this capacity during the appointment. This is a non-compensated position that performs a significant function for the Club each month. The decision target date for selecting a new Editor is by the middle of October to provide a training period. If you are interested or have any questions, please contact Dale Kehr at 901-363-3800.

Welcome to the Following New Members

Charlie Atkins

Logistics Manager National Guard Products 4985 E. Raines Road Memphis, TN 38118

Phone: (901) 795-6900 x151 Phone: (901) 369-4860

Michael Butler

Sales Manager Meritex Logistics 4836 Hickory Hill Rd Memphis, TN 38141 Phone: (901) 369-486

Ron A. Smith

Terminal Manager Proline Freight Systems 4105 Hickory Hill Rd Memphis, TN 38141 Phone: (901) 366-1252

THE TRAFFIC CLUB OF MEMPHIS

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Official Publication of the Traffic Club of Memphis

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Ken Commander	Retired - Life Member	Life Member Rep.	756-7838
Dana Workman	Nationwide Express	Advisory	332-0486
Jim Stricker	IDEXX Laboratories, Inc.	Sec. Treasurer	565-2119
Bill Uberti	Exel / Mark VII, Inc.	Editor	818-8230

<u>Mission Statement</u>: "Dedicated to fostering the professionalism of its Members by providing a networking system and a forum for the presentation of Transportation, Distribution and Logistics topics"

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